



The Leadership Initiative

(An Illinois 501(c)(3) - Not-for-Profit Organization)

Saturday, Nov. 19, 2022, Session Summary - "Mrs. Charmelle & Mr. Damien Mallory"

When: Saturdays - 10:00 a.m. until 12:15 p.m.

Where: **Naperville North High School** or **ALIVE, Naperville Teen Center**

Careers in Education/Real Estate & The Auto Industry

On Saturday, TLI was so pleased to welcome and introduce Mrs. Charmelle and Mr. Damien Mallory to our students. Mr. & Mrs. Mallory are the parents of two (2) Mentoring Program Alums (Kennedy & Dylan) who are now a senior and sophomore, respectively, at Loyola University.

- Mrs. Mallory delivered a passionate story of her experience as an Elementary School Teacher, and the challenges she faced when attempting to pivot/transition to her current career as a Real Estate Agent.
- Mr. Mallory shared his love of autos, his introduction to the industry as a young professional, and his rise in the Automotive Industry to his current role as a Consultant to a multitude of Auto Dealerships.

Take-away nuggets from Mr. & Mrs. Mallory's presentations include:

- **Home Ownership** and an **Automobile Purchase** may be one's 1st & 2nd major purchase in life
- **Having and Demonstrating Passion/Love** for your craft and/or area of expertise
- The importance of your **Brand/Branding**
- **Putting in the Work** to be the **Best** at what you do
- The importance of **Listening**, **Being engaged**, and **Asking questions**

After a short break, Mr. Demming delivered a short presentation on Professionalism; Posture; Being on-time, defined; Business Attire alternatives; Acts of appreciation, and the importance of one's Handshake.

Our Next Session will be held: **Saturday, Dec. 3rd, 10:00 a.m.**

Topic & Facilitator:

- **"Let's Talk - Open Discussion"** - TLI Mentees & Mentors (*Subject to Change*)

The Leadership Initiative appreciates your **Tax Deductible Donation**. All Donations are applied to Youth Programming, Field Trips, and Scholarships for Mentees graduating from both TLI's Mentoring Program and High School, and who demonstrate intent to pursue post-secondary education. **Donations can be made by mailing a check to: The Leadership Initiative - 3440 Butler Walk, Naperville, IL 60564,** or visiting our website at:

- <https://www.TheLeadershipInitiative2019.org> and clicking on the **Donate** button.

(Upon receipt of your Donation, a Letter of Confirmation will be forwarded for your records.)

Questions pertaining to the content of this Summary may be forwarded to my attention.

Yours very truly,

Albert G. Demming, President

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