



## **The Leadership Initiative**

*(An Illinois 501(c)(3) - Not-for-Profit Organization)*

### **Saturday, Nov 4, 2023, Summary - "Careers in Real Estate & Auto Industries"**

When: Saturdays – 10:00 a.m. until 12:15 p.m.

Where: Naperville North High School or Alive, Naperville Teen Center

#### **Careers in Real Estate & Auto Industries**

On Saturday, TLI was pleased to again welcome and introduce Mrs. Charmelle and Mr. Damien Mallory to our students. Mr. & Mrs. Mallory are the parents of two (2) Mentoring Program Alums (Kennedy & Dylan) who are presently a graduate of and junior at, respectively, Loyola University, in Chicago.

- Mrs. Mallory delivered a passionate story of her experience as an Elementary School Teacher, and her pivot/transition to her current exciting career as a Real Estate Agent.
- Mr. Mallory shared his love of autos, his introduction to the industry as a young professional, and his rise in the Industry to his current role as an Operations Consultant to Auto Dealerships nationwide.

#### **Take-away nuggets from Mr. & Mrs. Mallory's presentations include:**

- Home Ownership & Automobiles will be major purchases; maintain a first-rate credit history
- Discovering your Passion/Love for your area(s) of expertise; Putting in the Work to be the Best
- The importance of Networking and Building your Brand
- Acquiring the necessary business acumen to take that Leap of Faith in Entrepreneurship
- The importance of Listening, Being engaged, and asking questions

TLI **will not** host a Mentoring Session on Saturday, November 11<sup>th</sup>. The College of DuPage (COD) is hosting a Campus Open-House on November 11<sup>th</sup>. Details will be forwarded in a separate correspondence; registration will be required.

**The Leadership Initiative** appreciates your **Tax Deductible Donation**. All Donations are applied to Youth Programming, Field Trips, and Scholarships for Mentees graduating from both TLI's Mentoring Program and High School, and who demonstrate intent to pursue post-secondary education. **Donations can be made by mailing a check to The Leadership Initiative - 3440 Butler Walk, Naperville, IL 60564,** or visiting our website at:

- <https://www.TheLeadershipInitiative2019.org> and clicking the **Donate** button.

**(Upon receipt of your Donation, a Letter of Confirmation will be forwarded for your records.)**

Questions pertaining to the content of this Summary may be forwarded to my attention.

Yours very truly,

*AD*

Albert G. Demming, President

The Leadership Initiative

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